



Food and Agriculture Organization
of the United Nations

FAO Procurements of Goods for Project Activities

UN Virtual Business Seminar

Ukraine - 11 March 2021

**Food and Agriculture Organization of the United Nations
(FAO)**



PRESENTATIONS

1. FAO Procurement Services & Functions

Luigi Ferrara, Procurement Officer, FAO Headquarter

2. Technical Clearance and Approval for Procurement of Agriculture Inputs

Viliami Fakava, Plant Production & Protection Officer, FAO REU



2. Technical Clearance and Approval for Procurement of Agriculture Inputs

- **Technical clearance is a vital aspect of procurements quality control**
 - **Technical specifications for the materials or equipment to be procured in the ITB for vendors.**
 - **Focus on procurement of seeds, fertilizer & pesticides**
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Technical Clearance and Approval

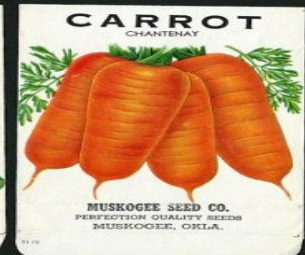
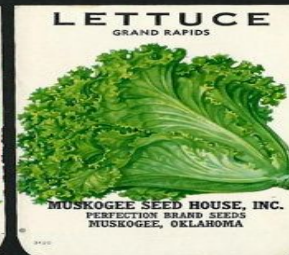
- **Technical Divisions responsible for reviewing and clearance of specifications of materials and equipment to be procured & technical evaluation of suppliers bids.**
 - Seed and Plant Genetic Resources Service (AGPS) for seeds & planting materials
 - Plant Nutrition Management Service (AGLN) deals with fertilizer aspects;
 - Animal Health Service (AGAH) - veterinary supplies or services,
 - Plant Protection Service (AGPP) for pesticides
 - Other divisions for machinery, equipment, and other inputs



Information and Technical Specifications required by FAO for Procurement of Goods

•Seeds and Planting materials

- FAO guideline for seed procurements (*for planting not consumption*).
- All seeds purchases need technical clearance.
- Technical specifications (TS) for seed procurement in ITB.
- TSs ensure that the seed FAO buys will benefit recipients, & protect FAO's reputation.





Technical Clearance and Approval for Procurement of Seeds

1. General Information

- Crop & name, variety/ies name & characteristics
- Quantity needed & Date of delivery

2. Technical Information

- Varietal & Analytical Purity
 - Germination & Moisture Content
 - Seed Treatment and details of chemical used
 - For imported seeds need compliance with National Phytosanitary regulation – Phytocertificate.
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Technical Specifications for Procurement of Fertilizers



1. Technical information

- Type and name, quantity & time required



2. Product specifications

- chemical composition, formulation, , rate of application, etc)



3. Handling & Packaging

- bags, container size(s), and packaging specifications.

4. Labelling

- language, fertilizer name, weight, etc



Technical Specifications for Procurement of Pesticides

1. Technical information

- chemical name, formulation type, content & active ingredient.

2. Biological activity and use information (pests, crops, rate of application, etc)

3. Packaging

- container size(s), and packaging specifications.

4. Labelling

- language, advice and warning, etc





Major Issues and Constraints for Vendors

- **vendor registration with UNGM**
 - **preparing and submitting bids due to lack of English speaking personnel**
 - **difficulty in understanding the technical specifications and information required**
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Conclusion

FAO looks forward to effective partnership & collaborations with you for successful deliver of our work in Ukraine and this region.

For more information please contact:

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Thank you for your attention!
